

* Soft Funding Increase by itsself yields the largest increase to the current Tie Breaker.

- A decrease in costs of \$1.25MM yields 126.088% Tie Breaker

- Receiving \$1.25MM in additional soft funds yields a 132.320% Tie Breaker.

* Conclusion - Projects are rewarded for raising costs when supplied with matching funds.

LA Region ONLY

	Round Over Round Trending						
	Total	l Costs - LA Reg	gion				
	2009	2010 1st	2010 2nd				
Average (Mean)	387,683	366,934	416,885				
Median	381,368	371,232	415,971				
Standard Deviation	87,699	62,293	98,469				
MAX	549,239	434,733	611,996				
MIN	246,148	270,272	329,558				
Range	303,091	164,461	282,438				
Average (Whole \$ Increase)	0	-20,749	49,951				
MAX (Whole \$ Increase)	0	-114,505	177,263				
MIN (Whole \$ Increase)	0	24,124	59,285				

This chart represents the Average per unit Total Cost for all projects competing in the 2009 round and both 2010 rounds.

Notes:

New Tie Breaker instituted 1st round 2010.

Observations:

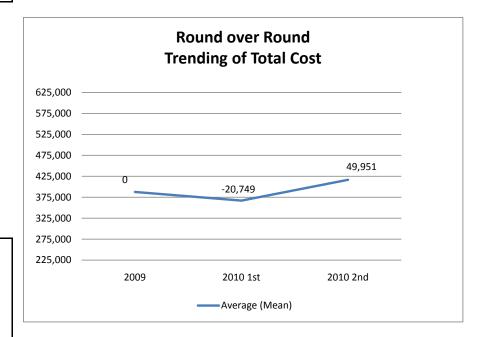
• Both the Average and Max cost per unit dropped in the first round of 2010 by \$20K and \$114 respectively.

• The 2nd round of 2010 saw the Average, Max, and Min for projects competing in the round increase greatly.

• Total costs seem to be increasing dramatically despite benign to modicum inflation.

Theory:

The current tie breaker allows for increased competitiveness as costs increase provided that matching funds can be sourced.

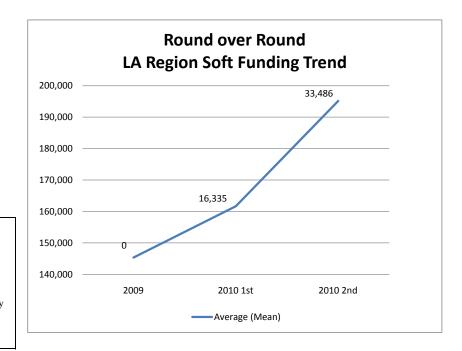


	LA Region ONLY							
Г	Round	Over Round Tre	nding					
		unding - LA Re	U U					
	2009	2010 1st	2010 2nd					
Average (Mean)	145,328	161,663	195,149					
Median	131,795	152,357	204,919					
Standard Deviation	57,355	37,647	52,671					
MAX	250,452	216,972	285,064					
MIN	86,138	118,610	135,300					
Range	164,314	98,362	149,764					
_								
Average (Whole \$ Increase)	0	16,335	33,486					
MAX (Whole \$ Increase)	0	-33,479	68,091					
MIN (Whole \$ Increase)	0	32,473	16,690					
_								
]	This chart repres	ents the Average	e per unit Soft I	Funding for all projects				
c	competing in the	2009 round and	both 2010 rou	nds.				

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Observations:

As was present in the Total cost chart the average is seen moving higher by the 2nd round of 2010. This increase is in response to new tie breaker mandate for additional soft funds.



LA Region ONLY

Round Over Round Comparison							
TCAC - LA Region							
2009	2009 div 2	2009 div 2	2010 1st	2010 2nd			

Total Credits	17,443,155	8,721,578	8,721,578	8,022,460	8,531,496
Total Units	736	368	368	366	376
L) - Credit per Unit	23,700	23,700	23,700	21,919	22,690
# of Projects	13	7	7	7	7
Avg # of Doors per	56	56	56	52	53

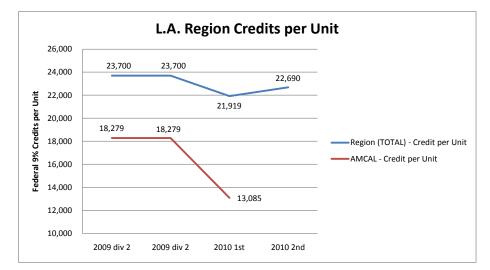
Total Credits	
Total Units	
Region (TOTAL) - Credit per Unit	
# of Projects	
Avg # of Doors per	

	Round Over Round Comparison											
	AMCAL vs. Region - LA Region											
	2009	2009 div 2	2009 div 2	2010 1st	2010 2nd							
	AMCAL Regional Results											
its	3,436,389	1,718,195	1,718,195	601,910								
its	188	94	94	46								
nit	18,279	18,279	18,279	13,085								
		Region Results	s NOT including	<u>g AMCAL</u>								
its	14,006,766	7,003,383	7,003,383	7,420,550	8,531,496							
its	548	274	274	320	376							
nit	25,560	25,560	25,560	23,189	22,690							

Total Credit	s
Total Unit	s
AMCAL - Credit per Uni	t
	_

Total Credits	14,006,766	7,
Total Units	548	
Region (No AMCAL) - Credit per Unit	25,560	

Units	548	274	274	320
r Unit	25,560	25,560	25,560	23,189



This chart represents the average Federal Credit request per unit over three rounds.

Observation:

• With the inclusion of AMCAL's requests the regions average is lower than when AMCAL is removed from the average.

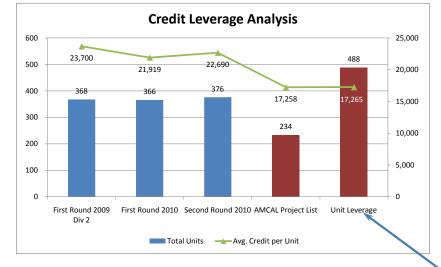
CONCLUSION:

The current tie breaker encourages higher soft funding in order to be competitive thereby encouraging wasteful spending as illustrated increasing costs of projects.

LA Region ONLY

Round Over Round TCAC Credit per Unit AMCAL vs. Region - LA Region

	Total Units	Total Credits	Avg. Credit per Unit
First Round 2009 Div 2	368	8,721,578	23,700
First Round 2010	366	8,022,460	21,919
Second Round 2010	376	8,531,496	22,690
AMCAL Project List	234	4,038,299	17,258
Unit Leverage	488	8,425,178	17,265



This chart shows the average credit request per unit per round for the LA Region.

Blue Bars represent - Total number of units awarded per round - 2009 was a single round and thus has been divided by two for comparison purposes

Red Bars represent - Total number of units Awarded to AMCAL and the Projected number of units that could be achieved based on AMCAL average credit request

Green Line represents -The average credit request per unit. - AMCAL is substantially below the region with an average request of 17.2K per unit.

Conclusion:

With an average total award of \$8.4MM credits the total number of units could be increased to 488 per round compared to the average of 370 if the average request were to drop to \$17.2K. AMCAL lowered request is due a combination of soft funding and cost efficiency.

Unit Leverage:

Using AMCALs average credit request per unit the region could achieve over one hundred more units per round.

			TOTAL Project Funding for the Los Angeles Region													
						<u>-</u>		.					\$'s per Door (E	ntire Project)		
First Round 2	Project Name 2009	Type	Units	Tie Breaker	Federal Credits	City	Perm Loan	DDF	Investor Equity	Total Soft Funding:	TOTAL:	Soft	Equity	DDF	Perm	TOTAL
	Mirandela	Senior	34	90.378%	727,273	Rancho Palos Verdes	883,970	0	5,090,909	6,790,000	12,764,879	199,706	149,733	0	25,999	375,438
	Montecito	Senior	98	79.533%	1,339,138	Panorama City	4,479,362	599,999	9,373,969	9,669,182	24,122,512	98,665	95,653	6,122	45,708	246,148
	Mosaic	Large Family	56	76.154%	1,369,978	Los Angeles	2,169,097	22,806	10,685,832	8,478,880	21,356,615	151,409	190,818	407	38,734	381,368
_	The Crossing on 29th	Large Family	34	74.425%	1,188,476	Los Angeles	1,195,000	66,742	6,062,050	8,515,355	15,839,147	250,452	178,296	1,963	35,147	465,857
-	Seasons at Compton	Senior	84 75	69.550% 65.907%	1,318,793 1,228,861	Compton	1,255,000 3,300,000	0 939,275	10,814,103 9,216,456	11,523,160 7,153,280	23,592,263 20,609,011	137,180 95,377	128,739 122,886	0 12,524	14,940 44,000	280,860 274,787
-	Canyon Creek Glassell Park Community	Senior Large Family	50	58.645%	1,626,341	Calabasas Los Angeles	2,300,000	29,505	9,216,456	12,194,835	27,461,934	243,897	258,752	590	44,000	549,239
-	Cuatro Vientos	Large Family	25	57.993%	781.939	Los Angeles	2,300,000	100	6,058,831	4.632.560	11,570,491	185.302	242,353	4	35,160	462,820
-	Lorena Apartments	Large Family	112	57.007%	2,478,400	Los Angeles	7,365,025	969,156	19,827,204	10,000,000	38,161,385	89,286	177,029	8,653	65,759	340,727
	Las Margaritas Apts	Large Family	42	55.074%	1,176,038	Los Angeles	1,456,000	100	8,707,187	4.848.501	15,011,788	115,441	207,314	2	34,667	357,424
	The Crossing at North Hills	Large Family	38	53.395%	1,123,676	Los Angeles	1,515,000	276,601	10,337,823	3,975,491	16,104,915	104,618	272,048	7,279	39,868	423,814
	7th & Coronada	Large Family	67	52.330%	2,414,724	Los Angeles	2,786,840	767,516	17,297,390	8,830,267	29,682,013	131,795	258,170	11,455	41,595	443,015
	Park View Metro	Large Family	21	49.692%	669,518	Los Angeles	1,907,000	0	5,490,047	1,808,888	9,205,935	86,138	261,431	0	90,810	438,378
				`		· · · · ·		1		-						
		Total Units	736]	17,443,155	Total Credits					Average (Mean)	145,328	195,632	3,769	42,953	387,683
					23,700	Average Credit per unit					Median	131,795	190,818	590	39,868	381,368
											Standard Deviation	57,355	59,807	4,770	18,529	87,699
											MAX	250.452	272.048	12.524	90.810	549,239
										-	MIN	86,138	95,653	0	14.940	246.148
											Range	164,314	176,395	12,524	75,869	303,091
First Round 2	2010															
	Hayworth House	Senior	48	111.116%	973,381	West Hollywood	875,000	258,000	7,300,358	10,414,672	18,848,030	216,972	152,091	5,375	18,229	392,667
	Sunrise Apartments	Senior	46	110.939%	601,910	Los Angeles	1,413,698	0	4,514,328	6,504,508	12,432,534	141,402	98,138	0	30,733	270,272
_	Central City Lights	Large Family	36	98.600%	832,354	Glendale	1,513,000	750,000	6,492,361	6,895,036	15,650,397	191,529	180,343	20,833	42,028	434,733
-	Boyle Hotel Apartments	Large Family	51	83.552%	1,431,539	Los Angeles	1,149,000	109,393	11,166,003	9,586,371	22,010,767	187,968	218,941	2,145	22,529 27,531	431,584
-	Yale Street Family Housing Claremont Village Apartments	Large Family Large Family	60 76	83.247% 80.108%	1,403,200	Los Angeles Claremont	1,651,861 1,713,890	345,070 925,000	10,944,960 11,146,331	9,141,400 9,014,363	22,083,291 22,799,584	152,357 118,610	182,416 146,662	5,751 12,171	27,531	368,055 299,995
-	Vermont Avenue Apartments	Large Family	49	77.273%	1,187,743	Los Angeles	1,968,500	940,000	9.264.397	6,017,456	18,190,353	122,805	189.069	12,171	40,173	371,232
L	vermont Avenue Aparanents	Large Fannity	47	11.21570	1,107,745	Los Augeles	1,700,500	740,000	7,204,377	0,017,450	10,170,555	122,005	10,007	17,104	40,175	571,252
		Total Units	366]	8,022,460	Total Credits					Average (Mean)	161,663	166,809	9,351	29,111	366,934
				-	21,919	Average Credit per unit					Median	152,357	180,343	5,751	27,531	371,232
											Standard Deviation	37,647	38,683	8,212	9,121	62,293
											MAX	216,972	218,941	20,833	42,028	434,733
											MIN	118,610 98,362	98,138 120,804	0 20,833	18,229 23,799	270,272 164,461
Second Roun	d 2010										Range	98,302	120,804	20,855	25,199	104,401
becond result	Long Beach and Anaheim	Senior	39	135.044%	464,711	Long Beach	702,952	584,432	3,717,688	8,815,008	13,820,080	226,026	95,325	14,985	18,024	354,361
	Sherman Village	Large Family	73	97.326%	1,276,454	Reseda	2,678,270	950,000	10,211,629	10,265,306	24,105,205	140,621	139,885	13,014	36,689	330,208
	Woods Family	Large Family	60	96.971%	1,535,493	Los Angeles	2,260,000	410,000	12,283,942	10,004,315	24,958,257	166,739	204,732	6,833	37,667	415,971
	Willis Avenue Apt.	Special Needs	42	95.803%	1,068,060	Los Angeles	407,000	575,771	8,428,900	8,606,577	18,018,248	204,919	200,688	13,709	9,690	429,006
_	Osborne Place Apt.	Special Needs	64	95.285%	1,740,877	Los Angeles	529,000	1,021,000	13,791,904	13,272,037	28,613,941	207,376	215,499	15,953	8,266	447,093
_	2602 Broadway	Large Family	33	94.042%	1,241,402	Santa Monica	858,540		9,930,226	9,407,103	20,195,869	285,064	300,916	0	26,016	611,996
L	Eeast Carson Housing	Large Family	65	92.996%	1,204,499	Carson	2,632,600	600,000	9,394,155	8,794,500	21,421,255	135,300	144,525	9,231	40,502	329,558
		Total Units	376	1	8,531,496	Total Credits		1			Average (Mean)	195,149	185,939	10,532	25,265	416,885
		Total Oillts	570	L	22.690	Average Credit per unit					Average (Wean) Median	204,919	200,688	13,014	26,016	415,971
					,020	in the second					Standard Deviation	52,671	66,722	5,653	13,546	98,469
											MAX	285,064	300,916	15,953	40,502	611,996
											MIN	135,300	95,325	0	8,266	329,558
											Range	149,764	205,591	15,953	32,236	282,438
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- ⊢	Montecito	Senior	- 34 - 98	90.378%	1.339.138	Panorama City	4,479,362	599,999	9,373,969	9,669,182	24,122,512	98,665	95.653	6,122	45,708	246,148
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	Sunrise	Senior	46	110.939%	601,910	Los Angeles	1,413,698	0	4,514,327	4,466,458	12,432,533	141,402	98,138	0	30,733	270,272
		· · · · · · · · · · · · · · · · · · ·														
		Total Units	234]	4,038,299	Total Credits					AMCAL Average	147,795	133,585	1,632	35,293	318,307
					17,258	Average Credit per unit										
											A 2009 1st/2nd round	2,467	-62,047	-2,137	-7,659	-69,376
											ELTA 2010 1st round	-13,868	-33,223	-7,719	6,183	-48,627
										DE	LTA 2010 2nd round	-47,353	-52,353	-8,900	10,029	-98,578
1																